



National HME Merges with Therapy Support

Atlanta, GA – January 2016 – National HME, Inc. (“National HME”) announced that it has merged with Therapy Support, Inc. (“Therapy Support”). Therapy Support is a multi-state, full service provider of durable medical equipment (“DME”) for the hospice and long-term care industries.

Geoffrey Raker, Partner at Tailwind Capital commented, “This key acquisition aligns with our vision for the continued growth of National HME, and further expands our DME benefit management geographic footprint.”

Founded in 1997 by Brian and David Pavlin, Therapy Support maintains dual headquarters in Cincinnati, OH and Springfield, MO. The company services hospices, long-term care facilities, veteran’s hospitals, and other post-acute healthcare organizations across its 21 branch locations in Ohio, Missouri, Michigan, Kansas, Nebraska, Oklahoma, Texas, and Pennsylvania.

“Therapy Support has built a very solid organization, delivering the highest level of customer service and quality equipment for their hospice partners and the patients they serve; we’re thrilled to add their expertise to our team,” said William Monast, President and CEO of National HME.

Brian and David Pavlin added, “Therapy Support and National HME together is *the* winning team. Our combined strengths offer a new, higher level of DME expertise. Large and small hospices will gain competitive advantages through this important merger.”

National HME is a portfolio company of Tailwind Capital and EDG Partners. In July 2015, Tailwind Capital acquired National HME from EDG Partners, who has remained an owner of the company, re-investing alongside Tailwind.

About National HME:

National HME is the largest provider of outsourced medical equipment management solutions to the hospice market. Founded in 2006, National HME delivers medical equipment to hospice caregivers either directly through its full-service locations or through its credentialed network of local providers. Through a proprietary web-based technology tool, the company also provides consolidated ordering and invoicing as well as data on utilization, cost trends and network management for reporting and analytics. For more information, please visit <http://www.nationalhme.com/>.